

# Firm Overview

Intelligent Personalization<sup>®</sup> – Customized High-Net-Worth Investment Solutions with portfolio management for individuals, families, and institutions.

**\$75.1**  
BILLION

assets under  
management  
as of  
April 30, 2026



**90%+**

historical client  
retention rate<sup>1</sup>



**75%**

investment consultants &  
portfolio managers hold  
CFA<sup>®</sup> designations<sup>2</sup>



**25+** YEARS

average professional  
experience of investment  
strategy committee members



**40+** YEARS

supporting high-net-worth  
clients and institutions



**30+**

portfolio managers  
across the U.S.



**18**

investment consultants  
across the U.S.

## OFFICE LOCATIONS

New York, NY • Beverly Hills, CA • Irvine, CA • La Jolla, CA • San Francisco, CA • Lake Mary, FL • Chicago, IL • Houston, TX

1. 2010 through January 31, 2026.

2. As of January 31, 2026. CFA<sup>®</sup> and Chartered Financial Analyst<sup>®</sup> are registered trademarks owned by CFA Institute.

# Our Process

Our personalized approach to investment management is designed for clients seeking portfolio strategies that address their unique investment needs, risk tolerances, market environment, and investment opportunities.

## Understand Goals

We build portfolios around the client's goals in order to develop an insightful "personal benchmark" that is unique to each individual.

## Personal Benchmark

A customized blueprint for each client's portfolio, supported by in-depth research and guided by a unique investment policy statement.

## Portfolio Management

Our highly educated and experienced portfolio managers customize each portfolio to the exact needs of every client.

## Investment Capabilities



### Equities

- Domestic Equities
- International and Emerging Markets



### Core Fixed Income

- Taxable
- Tax-Exempt
- Liquidity Management



### Opportunistic Income

- High-Yield
- Inflation risk mitigation
- Hedged (for qualified investors)
- Structured Credit (for qualified investors)



### Alternative Investments\* and Real Assets

- Non-correlated
- Non-traditional

\*Alternative investments are speculative, entail substantial risks, offer limited or no liquidity, and are not suitable for all investors.

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